

DDS Data Manager™



Key Benefits

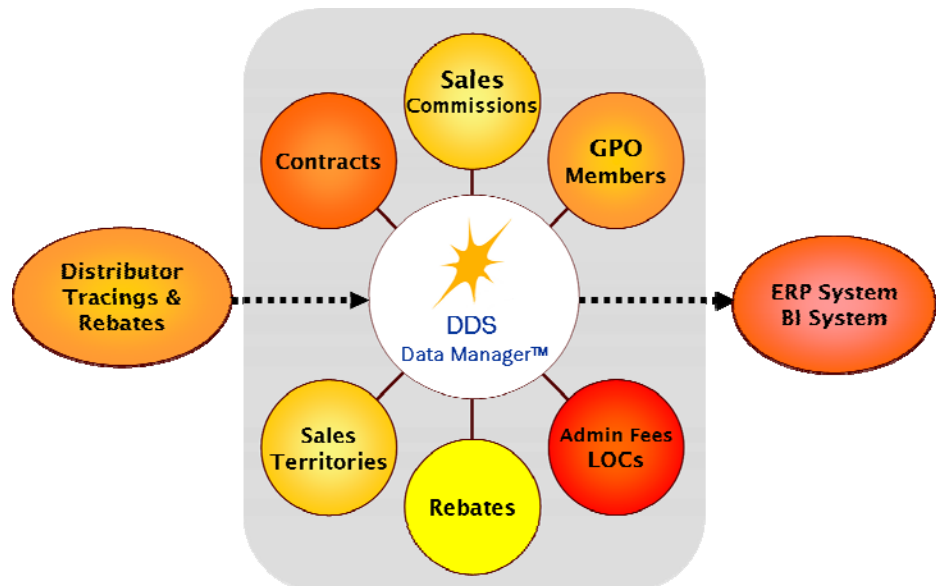
- Maximizes rebate savings potential through deep and broad data validation
- Enhances internal security, compliance, visibility and control
- Compliments your investment in existing contract management and business intelligence systems
- Delivers validated, reliable data for your business intelligence reporting system
- Provides organizational efficiencies to your entire sales administration team

DDS Data Manager™ is a unique software solution that provides manufacturers in the Life Sciences industry with a comprehensive system of collecting, cleansing, processing and validating sales and rebate claims data.

With DDS Data Manager™, suppliers can streamline the processing of sales tracings data by automating these key processes:

- Data collection and import
- Contract and pricing administration
- Rebate validation
- GPO membership eligibility maintenance
- Administrative fee processing
- Sales commission reporting

DDS Data Manager™ provides advanced tools to minimize rebate discrepancies, help insure contract compliance, and audit the entire rebate process, saving companies time and lost revenue. Also, business intelligence is enhanced through



Market Intelligence

Aggregates all distributor sales data into a central data warehouse for use in data analysis and reporting. Built-in WinGrid data presentation tool gives the user unlimited views of data and reporting options.

Data Collection

Streamlines and automates the collection, mapping and cleansing of in-market sales and rebate data. Provides tools to collect data in various formats: EDI, spreadsheet, or flat file data. Built-in cross-references transform raw data into cleansed data files for accurate processing.

DDS Data Manager™ 2.0

Rebate Validation

Provides electronic validation of claims, automated discrepancy notification and streamlines the reconciliation process. 13 step validation process insures accurate and complete validation with flexibility to accept, deny or override claims at the transaction detail level. Provides complete historical backup of all claims data for future audits. Automatically verifies contract eligibility and confirms GPO membership.

Group Purchasing Organization (GPO) Membership

Maintains all GPO membership rosters in a central database. Matches GPO member facilities to distributor end-user facilities. Automatically verifies membership eligibility with GPO contract reporting requirements. Supports DEA, HIN, SMG or GLN enumeration.

Contract Management

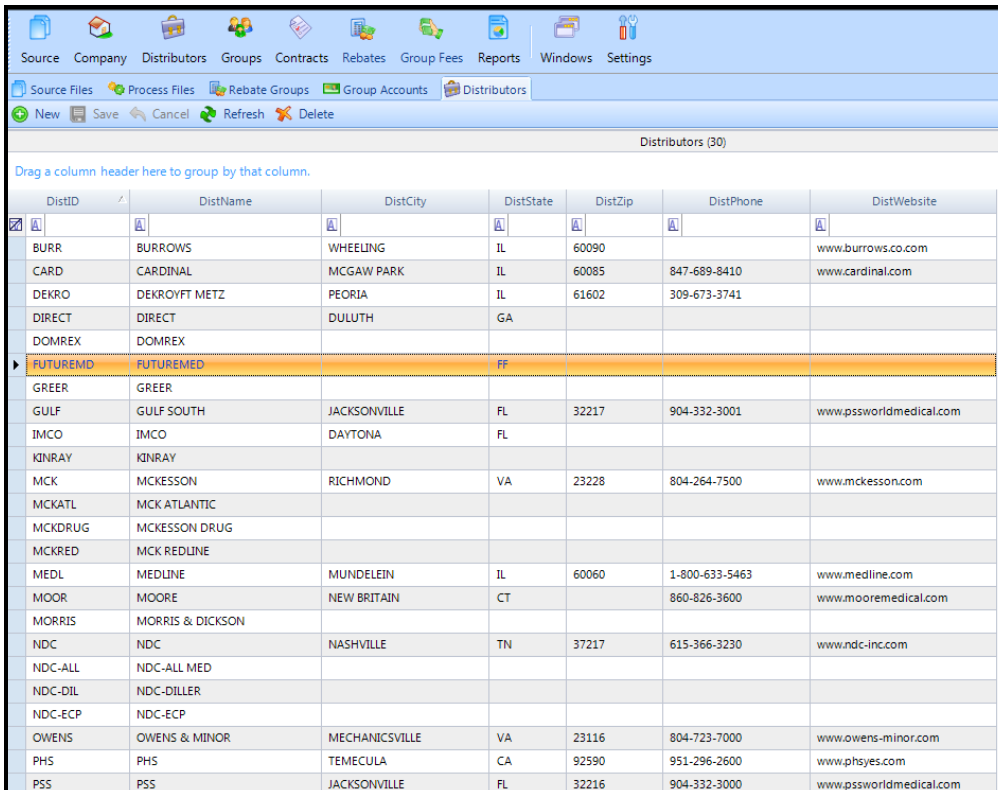
Manages unlimited numbers of contracts, eligibility lists and associated Letters of Commitment (LOC). Monitors contract and LOC compliance.

Admin Fees

Automates the sales reporting and administration fee payouts to GPOs. Provides summary and detail data. Creates custom reports and data files for compliance with GPO reporting requirements.

Sales Territories

Provides tools for creating and managing sales territories and paying commissions from in-market sales data. Measures performance by 3-digit zip code, 5-digit zip code, division, region, state, country or account.



The screenshot shows the DDS Data Manager software interface. At the top, there is a menu bar with options: Source, Company, Distributors, Groups, Contracts, Rebates, Group Fees, Reports, Windows, and Settings. Below the menu bar is a toolbar with icons for New, Save, Cancel, Refresh, and Delete. The main window displays a table titled "Distributors (30)". The table has columns for DistID, DistName, DistCity, DistState, DistZip, DistPhone, and DistWebsite. The table contains 30 rows of distributor information. The row for "FUTUREMED" is highlighted in orange.

DistID	DistName	DistCity	DistState	DistZip	DistPhone	DistWebsite
BURR	BURROWS	WHEELING	IL	60090		www.burrows.co.com
CARD	CARDINAL	MCGAW PARK	IL	60085	847-689-8410	www.cardinal.com
DEKRO	DEKROYFT METZ	PEORIA	IL	61602	309-673-3741	
DIRECT	DIRECT	DULUTH	GA			
DOMREX	DOMREX					
FUTUREMED	FUTUREMED		FF			
GREER	GREER					
GULF	GULF SOUTH	JACKSONVILLE	FL	32217	904-332-3001	www.pssworldmedical.com
IMCO	IMCO	DAYTONA	FL			
KINRAY	KINRAY					
MCK	MCKESSON	RICHMOND	VA	23228	804-264-7500	www.mckesson.com
MCKATL	MCK ATLANTIC					
MCKDRUG	MCKESSON DRUG					
MCKRED	MCK REDLINE					
MEDL	MEDLINE	MUNDELEIN	IL	60060	1-800-633-5463	www.medline.com
MOOR	MOORE	NEW BRITAIN	CT		860-826-3600	www.mooremedical.com
MORRIS	MORRIS & DICKSON					
NDC	NDC	NASHVILLE	TN	37217	615-366-3230	www.ndc-inc.com
NDC-ALL	NDC-ALL MED					
NDC-DIL	NDC-DILLER					
NDC-ECP	NDC-ECP					
OWENS	OWENS & MINOR	MECHANICSVILLE	VA	23116	804-723-7000	www.owens-minor.com
PHS	PHS	TEMECULA	CA	92590	951-296-2600	www.phsyses.com
PSS	PSS	JACKSONVILLE	FL	32216	904-332-3000	www.pssworldmedical.com

System Features:

- Client-Server enterprise architecture
- Microsoft® SQL Server™ database for built-in scalability and performance
- Built-in multi-user security
- “Point & Click” navigation
- Hierarchical data presentation, with advanced group by column, sort and filter features
- User-defined screen preferences
- Export to Excel, CSV or PDF

About Distributor Data Solutions, Inc.

Distributor Data Solutions, Inc. is a leading solutions provider to the healthcare industry. DDS provides consulting services, software products and processing services to suppliers of healthcare products. To find out more about our products and services, call us at 770.777.7455 or email us at info@distributordata.com.

Visit us on the web at www.distributordata.com.



219 Roswell Street, Suite 255
Alpharetta, GA 30009

Phone: 770-777-7455
Fax: 770-777-0623

E-mail: info@distributordata.com
www.distributordata.com