

Adams Launches Data Management Company

ATLANTA, GEORGIA (June 28, 2005) – Industry veteran Danny Adams has launched a new company offering data management solutions for healthcare products manufacturers. Distributor Data Solutions, Inc. (“DDS”), headquartered in Atlanta, Georgia, specializes in the collection and processing of sales transaction data reported by distributors to their manufacturer partners. Data is collected, cleansed, standardized and reported through a proprietary web-based platform.

“Our solution standardizes and consolidates sales tracings and rebate data in a cost-effective manner,” says Danny Adams, President and CEO of DDS. “By translating both EDI and spreadsheet data from all of a manufacturer’s distributors, a total view of marketing and sales efforts can be obtained. Our solution also helps reduce costs associated with manually compiling numerous sales data formats. Best of all, we host all hardware and software needed to deliver a cost-effective solution.” Along with providing data collection and reporting services, DDS can assist companies with GPO sales reporting, rebate claims validation and EDI implementation.

Danny Adams is an industry veteran with over 24 years of hands-on experience in developing sales and supply chain technologies. He has served in key leadership positions for industry leading companies Durr Medical Corporation, Bergen Brunswig Medical, Owens & Minor, Quidel Corporation and National Distribution and Contracting. Most recently, he managed an e-commerce exchange serving over 200 independent medical and dental distribution companies and their supply chain partners. Adams currently serves on the HIDA Supply Chain Council.

Distributor Data Solutions, Inc. (“DDS”) is a provider of data management solutions for the healthcare industry. The company is headquartered in Atlanta, Georgia and can be reached at 1-770-777-7455 or www.distributordata.com.

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